USES OF SATISFACTION QUESTIONS

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Content:

- 1. The rise of satisfaction tools in everyday decision making.
 - Health decisions: Pops in the UK and elderly homes in Holland.
 - Employee decisions: performance evaluations and job retention.
 - Internet searches.
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 - Valuing feelings: climate, crime, drought, death, and noise.
 - Recessions and resentment.
 - Migration in China.
- 3. Holding governments to account.
 - Gross National Happiness, Prozac nation
- 4. Summing up: the rise of the consumer.

The rise of satisfaction tools

Health Services

Patient Reported Outcome Measures: PROMS – UK Surgical Procedure
Questionnaire
Four common surgical procedures:
Hip replacements;
Knee replacements;
Groin hernia treatment; and
Varicose veins treatment.

Satisfaction survey undertaken.

This constitutes
about 12
questions, specific
to each procedure,
including "How
would you describe
the results of your
operation?"



Results linked with other data where possible.



Many uses for results including:

- •Up to 10% of funding is contingent on satisfactory results;
- Assessing quality of providers of procedures, for purposes of regulation and patient choice; and
- •Researching the efficacy of various procedures.

Health Services

Similar techniques being used elsewhere.

In Victoria, Australia, patients admitted to public hospitals are asked to complete a 28 question survey, including answering "Thinking about all aspects of your hospital stay, how satisfied ward ward" the question:

		Very dissatisfied	Neutral	Uery satisfier
23	Thinking about all aspects of your hospital stay, how satisfied were you?			
		Not A at all little	Some- what	Quite Great a bit deal
24	How much do you think you were actually helped by your stay in the hospital?			
			Too long	Too Right short amoun
25	Was the length of time you spent in hospital			ПП

Aged Care Facilities

- Some aged care facilities use questionnaires to assess their performance.
- In the U.S. these are often conducted by private contractors.
- The surveys measure a large range of variables, with several asking about overall satisfaction.
- The use that is made of these surveys is largely up to the institutions themselves.

Aged Care Facilities

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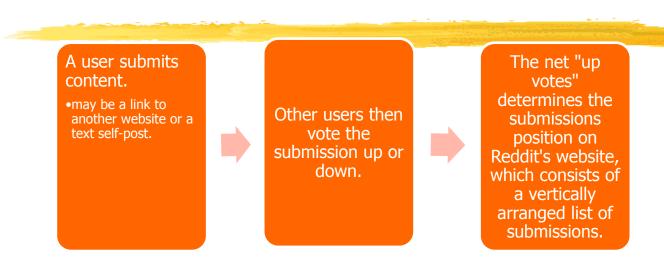
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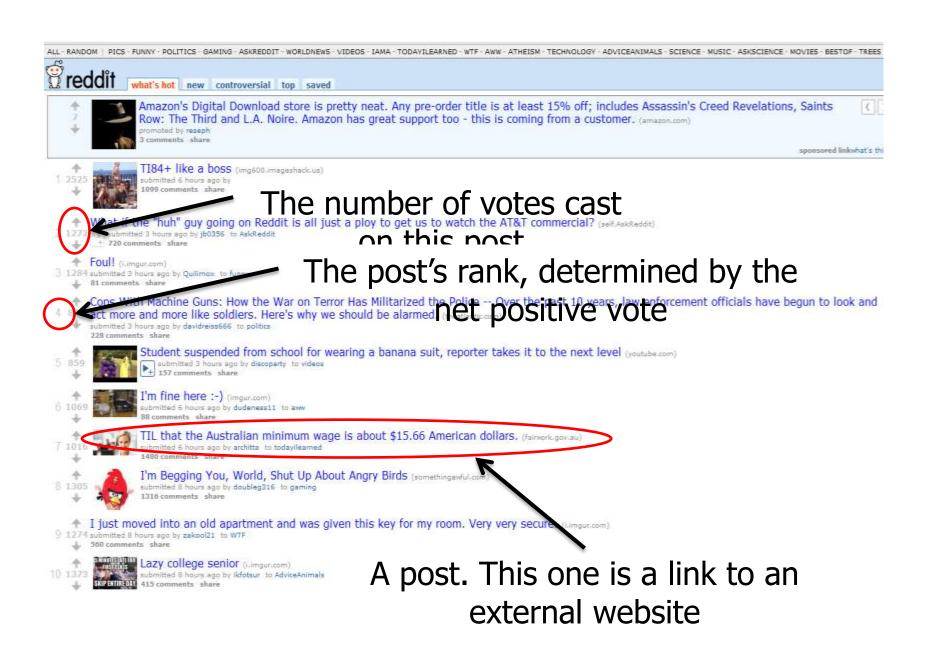
Quick insight into quality with clear reporting

As a caregiver, you want your time, energy and resources to your customers spend. That's why ZorgDNA quickly understand your use of measuring quality of care and clear reports at a competitive price, care is customized. So are the solutions of ZorgDNA. Whether for research, advice or guidance: the journey is always tailored to your specific situation.

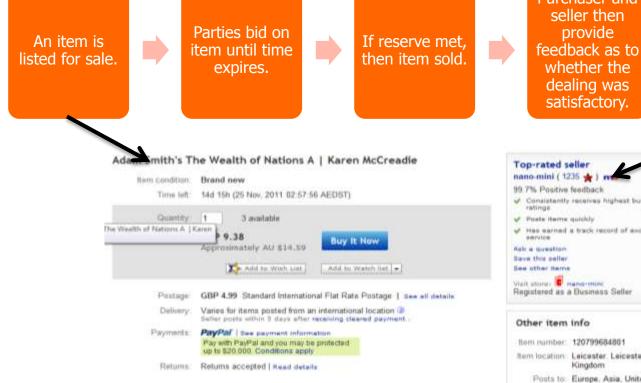
In the Netherlands companies such as ZorgDNA will undertake customer satisfaction surveys of aged care providers, as well as other groups.

Reddit





Ebay



Purchaser and

This permanent and publically available to all potential future counterparties.

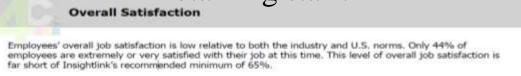


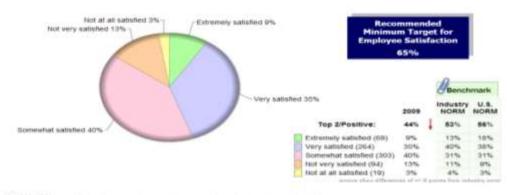
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Job Satisfaction and Employee Retention

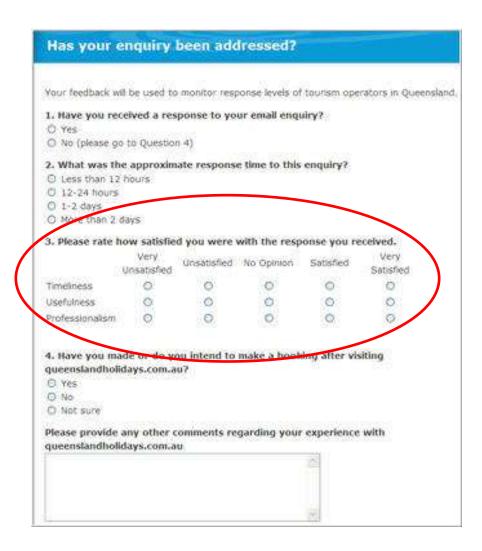
- •Satisfaction surveys are often used in employee evaluations.
- •They are used to gain an insight into the happiness of employees and to develop methods of retaining staff.





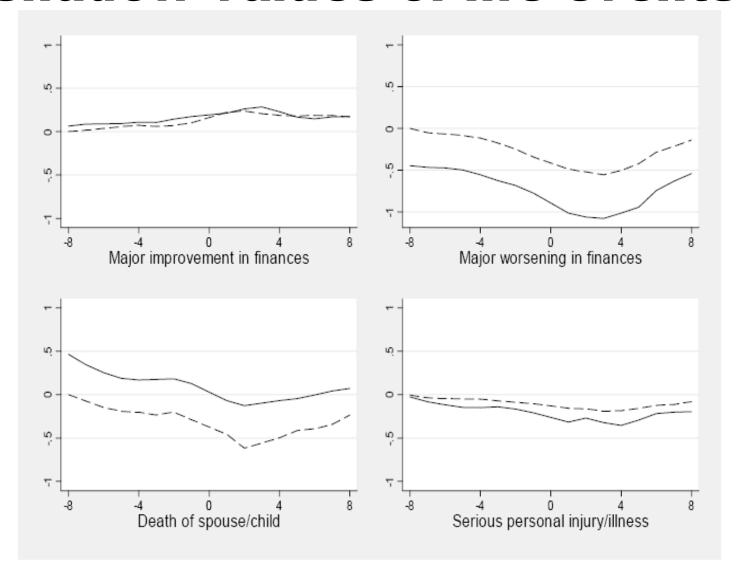
Marketing and Customer Satisfaction

- Many companies and agencies engage in customer satisfaction surveys.
- The results allow them to improve products and services.



Informing governments

Shadow values of life events



Graphs show life satisfaction before and after major shocks. Horizontal axis in quarters, vertical a 0-10 scale. Source: HILDA data, Frijters et al. (2011)

With which you can calculate...

Table 5 Compensating Income Values for Life Events

	Income Shock		Log I1	Log Income			
	-DLS		Value at	Value at			
Life Event	Ratio	Value	Mean	Median			
5% Discount Rate							
Death of relative	1.56	178.3	411.1	346.9			
Illness/injury	0.52	59.2	150.1	126.6			
Fired	0.06	6.9	198.8	167.8			
Marriage	-0.15	-16.5	-278.3	-234.8			
Birth	-0.17	-18.3	-318.9	-269.1			
Separation	0.14	14.9	335.8	283.3			
Moved	-0.46	-53.0	-134.5	-113.5			
Victim of crime	0.03	2.7	65.0	54.9			

Such shadow-values can be used in court-cases and in any major government project for calculating shadow-values of life, disease, crime, and serious injury.