# Pandemic and Productivity in Japan

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### Overview

Study explores mechanics of aggregate productivity change in Japan over pandemic

Aggregate productivity change driven by both productivity change *within* producers as well as reallocation of activity *across* producers with different productivity levels

- A bit extra focus here on reallocation/entry effects
  - Literature has shown these are generically important
  - Might think this is component most affected by Covid-related policy

#### Overview

Productivity obviously a hugely important issue

Brought into sharp relief with ongoing worldwide productivity slowdown

And productivity is perhaps the best single summary measure of how an economy weathered the pandemic

• Might also hold clues as to any persistent effects

#### Overview

Japan is a productivity laggard, even during a time of slow productivity growth

Average annual labor productivity growth:

	2004-2021	2010-2021	2019-2021
Japan	0.7%	0.8%	-0.1%
G7	1.0	0.9	1.3
OECD	1.0	1.0	1.4
EU	0.9	1.0	0.8
US	1.3	0.9	2.3

#### Comment: Productivity Decompositions (1)

Interesting that reallocation effect in Japan has been negative since 2000, but has been getting better (that is, less bad)

The aggregate productivity slowdown reflected a notable drop in "within" growth

Authors conclude from decompositions that "Better firms shine and worse firms fade"

 Is it that, or is it "better firms fade and worse firms shine, but less than they used to"?

#### Comment: Productivity Decompositions (2)

Within growth in VA/L much more positive than in Sales/L

- Could be composition; VA data for larger firms
- Easy to check composition story: conduct Sales/L analysis on subsample of firms with VA data

Could it (also) be a broader phenomenon?

#### Comment: Productivity Decompositions (2)

Could it (also) be a broader phenomenon?

- More vertical integration?
- E.g.: A firm with L = 10 and sales = ¥20 once purchased inputs of ¥10 (VA = ¥10) from supplier with L = 10
  - Suppose it buys this supplier
    - Supplier disappears; effect does not show up in within component
    - Firm's change in VA/L = (20/20) (10/10) = 0
    - Firm's change in Sales/L = (20/20) (20/10) = -1
- Would this also explain large gains from exit in VA/L compared to Sales/L?

#### Comment: Productivity Volatility over the Pandemic

Japan one of multiple OECD economies to exhibit large, high-frequency productivity swings during pandemic

How much is "noise"?

 Less measurement issue than adjustment costs without LR implications

Fact that it's mostly in within component suggests labor adjustment costs



## **Comment: Concentration and Welfare**

The general case for an ambiguous relationship between concentration and performance (e.g., productivity growth, social welfare, etc.) is not due to nonmonotonicities

In other words, not a robust theoretical result that concentration growth is beneficial at low levels but eventually turns harmful above a threshold

Instead, many mechanisms *not inherently related to initial concentration level* can drive concentration growth; some tend to increase efficiency, others decrease it

# Thoughts on Study's Conclusions

Think more seriously about entry, exit, and reallocation

• Hear, hear!

Think more about "better" labor market policy ⇒ we definitely need job-to-job transition data

• Hear, hear, hear!

# Thoughts on Study's Conclusions

Move away from SME policy that encourages firms NOT to grow

• Hear, hear, hear, hear!

Keep "precautionary" competitive policy

 If this means encouraging competition (does it?), then hear (5X)!