

U.S. Economic Outlook

ESRI International Conference, July 2023

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U.S. Macro: Tailwinds & Headwinds

Headwinds:

- Strong consumer spending supported by persistently tight labor market
- Inflation has eased, as has nominal wage growth
- But inflation has fallen faster than wage growth, leading to real wage gains
- That's starting to show up in confidence, sentiment

Tailwinds/Risks:

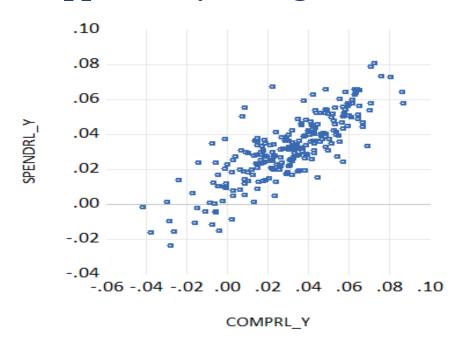
- Higher interest rates
- Bank (and non-bank) credit tightening
- Some parts of inflation still sticky
- Sacrifice ratio could grow
- "Own goal kicks"

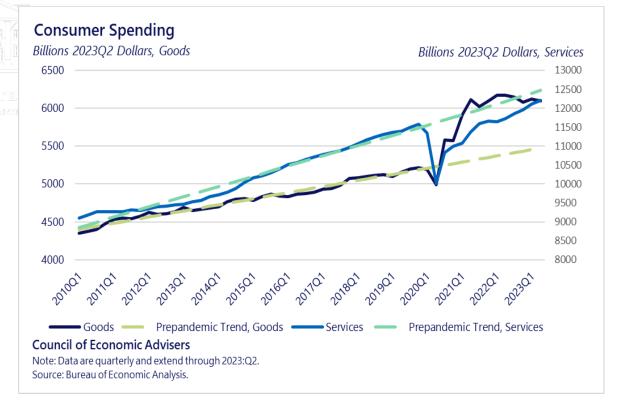
Recent dataflow: Supportive of transition to steady growth

- Inflation: CPI, PPI, PCE
 - Disinflation, some deflation, core finally "breaks lose"
- Real GDP
- Nominal wages slower, real wages up
 - Employment Cost Index: Fed's preferred gauge
 - Shows some deceleration though nominal wage growth still elevated relative to Fed target
 - Real wage gains
 - Quit rates down
- Consumer sentiment, confidence—less underwater

Consumer spending is 68% of US nominal GDP

- Consumer spending adjusted for inflation has been resilient; averaged 2½% over the past four quarters, the same average pace as 2010-2019
 - Supported by strong labor market



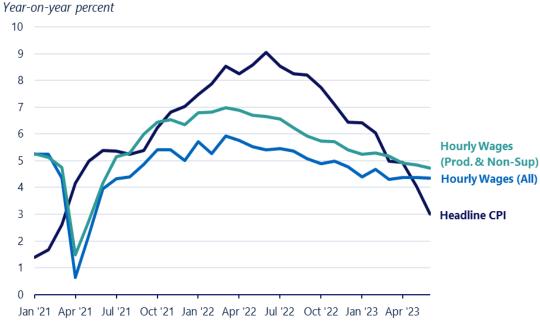




Real wage growth: nominal wage deceleration < disinflation Change in H

- The turn down in headline price inflation raises real wages
 - Tight labor market disproportionately helps mid/low wage earners

Change in Headline CPI and Nominal Hourly Wages



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Sources: Bureau of Labor Statistics; CEA calculations. *As of July 12, 2023 at 8:30am.*



US labor market: strong job gains, increasing LFPR...some welcomed cooling.

- · Labor demand is cooling but remains elevated
 - Other measures from the labor market (vacancies, quits, etc.) cooling but elevated
- Labor supply has returned to pre-pandemic levels
 - LFPR for prime-age women: 78%, the highest rate since modern data began in 1948
 - Immigrant share of labor force has returned to pre-pandemic trend

Job growth over the last three months averaged 244,000.



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Sources: Bureau of Labor Statistics; CEA calculations. As of July 7, 2023 at 8:30am.

Prime Age Labor Force Participation Rate



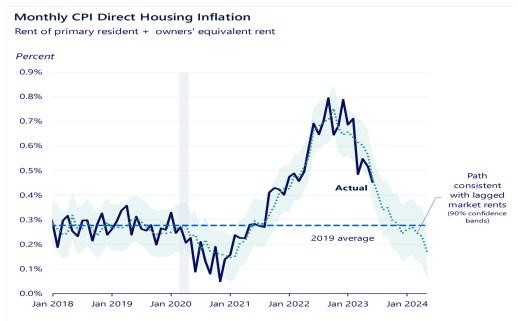
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Sources: Bureau of Labor Statistics; CEA calculations As of July 7, 2023 at 8:30am.



The U.S. inflation story

- 2021: Strong demand + plus constrained supply (+ expectations)
 - Demand: forced savings, fiscal/monetary support
 - Supply snarl-ups: COVID, pipeline clogged by preference shift towards goods
- Today: must decompose to understand
 - Energy/food (weight: 20%)
 - Goods (21%)
 - Housing (35%)
 - Non-housing services (NHS) (24%)
 - Labor intensive NHS (~13%)



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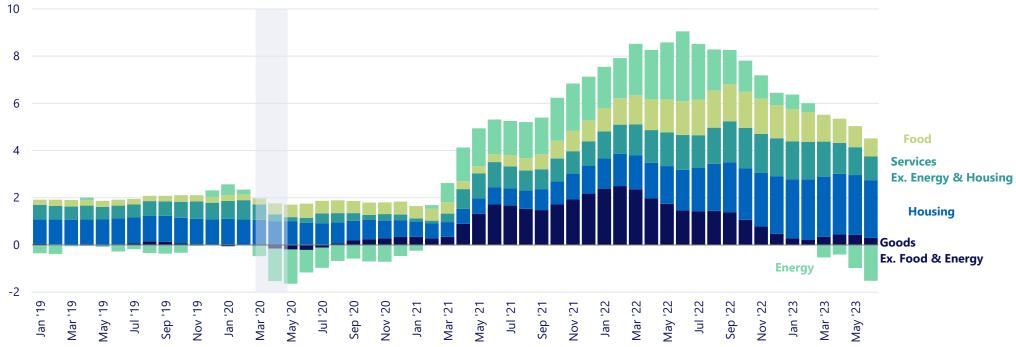
Sources: Zillow; Bureau of Labor Statistics; CEA calculations As of July 13, 2023 at 8:30am.

Inflation easing, though still elevated

Headline CPI Inflation

Contribution to year-on-year headline CPI inflation

Percentage points



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Sources: Bureau of Labor Statistics; CEA calculations. *As of July 12, 2023 at 8:30am.*



Inflation outlook

Forces for continued disinflation:

- Fed funds rate
- Housing rollover
- Unsnarled supply chains
- Labor market, nominal wage cooling
- Burning off excess savings & return of price elasticity of demand

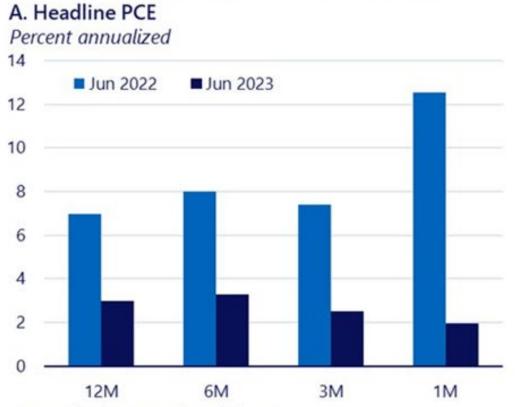
Forces for continued price pressures:

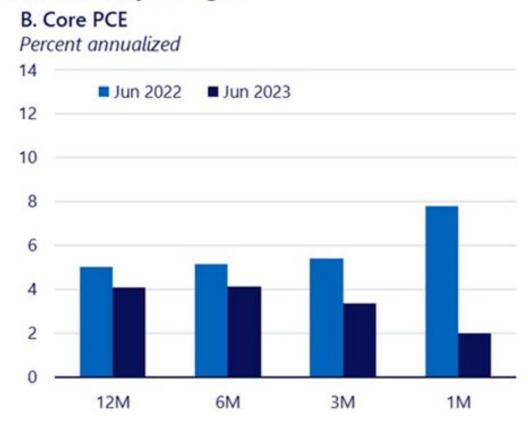
- Retail gas prices up, inventories low
- Core still elevated, though less sticky
- Labor market still hot; nominal wage growth still elevated, though cooling
- Services demand still strong





Across different frequencies, PCE inflation is lower than a year ago.





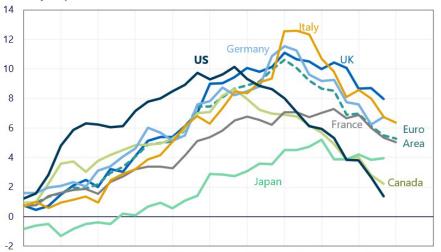
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Source: Bureau of Economic Analysis; CEA calculations. As of July 28, 2023 at 8:30am.

Harmonized Headline HICP Inflation in the G7

All items, HICP basis

Year-on-year percent



Jan '21 Apr '21 Jul '21 Oct '21 Jan '22 Apr '22 Jul '22 Oct '22 Jan '23 Apr '23 Jul '23 Oct '23

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Sources: Eurostat, ONS, BLS, Statistics Canada, MEI, CEA analysis.

Note: Euro Area: HICP; UK: CPI; US: R -HICP-U; Canada: CPI ex Mortgage Interest, Replacement Cost, & Property Taxes ;

Japan: CPI ex. Imputed Rent.

Real GDP Growth & Harmonized Core Inflation

2019 Q4/Jan 2020 to 2023 Q1/June2023

Cumulative Core HICP Growth (%), Jan 2020-June 2023



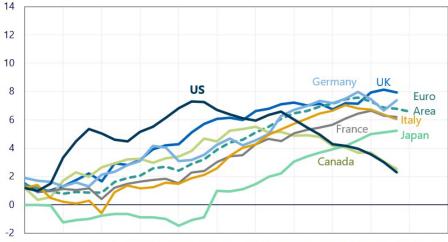
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Sources: Eurostat, ONS, BLS, BEA, Statistics Canada, MEI, CEA analysis.

Note: Euro Area: Core HICP; UK: CPI ex. Energy & Unprocessed Food; US: Core R -HICP-U; Canada: CPI ex. Energy, Food Purchased at Stores, Mortgage Interest, Replacement Cost, & Property Taxes; Japan: CPI ex. Fresh Food, Energy, & Imputed Rent. All Inflation series seasonally -adjusted by CEA using X13 -ARIMA-SEATS.

Harmonized Core HICP Inflation in the G7

All items less energy and unprocessed food,HICP basis Year-on-year percent



Jan '21 Apr '21 Jul '21 Oct '21 Jan '22 Apr '22 Jul '22 Oct '22 Jan '23 Apr '23 Jul '23 Oct '23

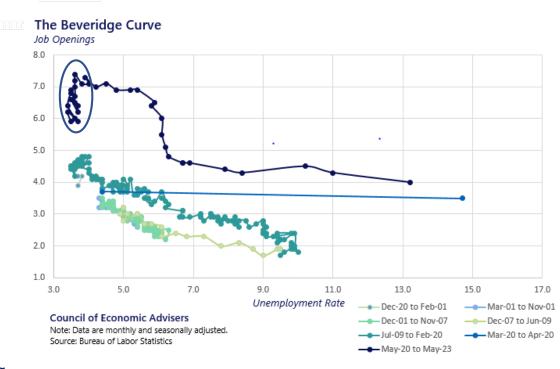
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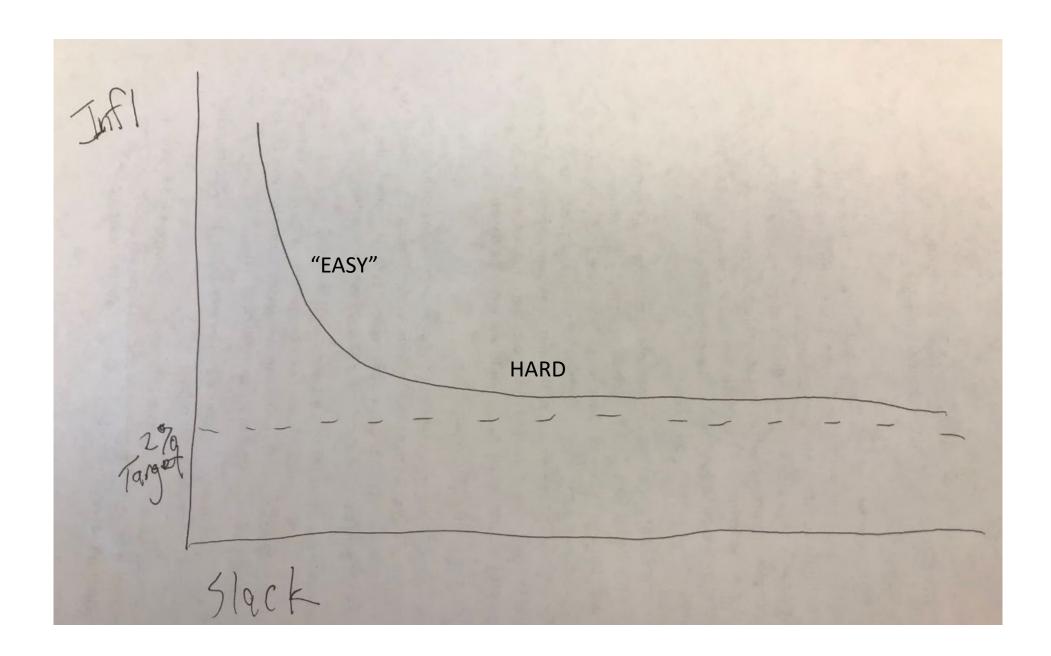
Sources: Eurostat, ONS, BLS, Statistics Canada, MEI, CEA analysis.

Note: Euro Area: Core HICP; UK: CPI ex. Energy & Unprocessed Food; US: Core R -HICP-U; Canada: CPI ex. Energy, Food Purchased at Stores, Mortgage Interest, Replacement Cost, & Property Taxes ; Japan: CPI ex. Fresh Food, Energy, & Imputed Rent.

Analytic Pit Stop: How are we getting inflation reduction without demand destruction?

- Sacrifice ratio (slope of price Phillips Curve)
 - Historically, trade off has been costly in terms of activity
- What's different?
- By definition, supply side must be in play
 - Reduced profit margins
- Move back down to old, lower Beveridge Curve
- Pandemic economics are different!
- Transition not over; no victory laps
 - Full disinflation unlikely to be "immaculate"





Opportunities and risks to longer-term forecast

Opportunities

- Bidenomics investment agenda: Reversing decades of disinvestment in public goods.
 - Crowd in private investment
 - Standing up domestic production in key areas
- Care agenda
- Climate mitigation

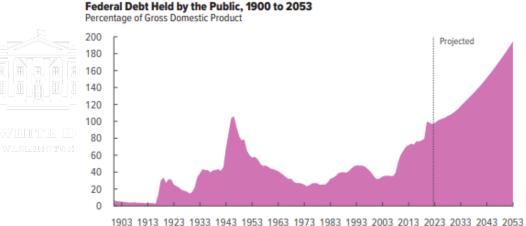
Risks

- Fiscal
- Finance

Fiscal outlook: Medium-term RNI stable; longer-term, hit to revenues increasingly clear

CBO: Debt/GDP

- Our budget, with \$2.6 trillion in deficit reduction, shows real net interest/GDP stable over the window.
- The delinking of unemployment/deficit relationship: Revenue slippage



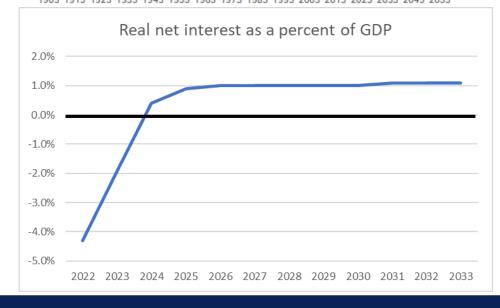
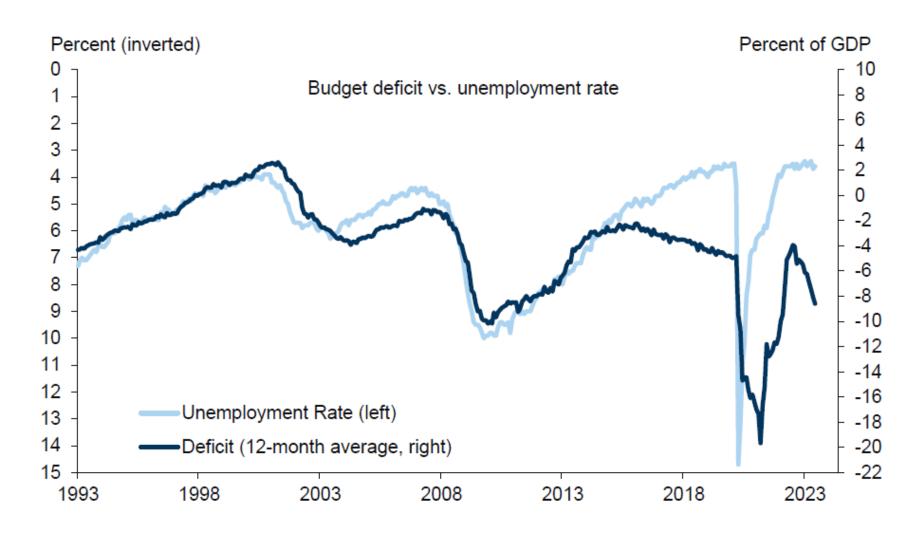




Exhibit 1: A sharp deterioration in the budget deficit

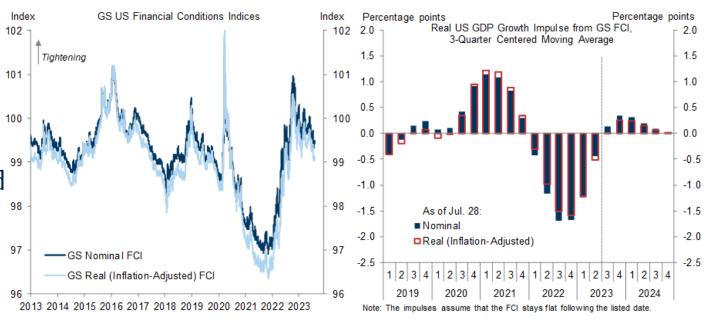


Source: Treasury, Department of Commerce, Goldman Sachs Global Investment Research

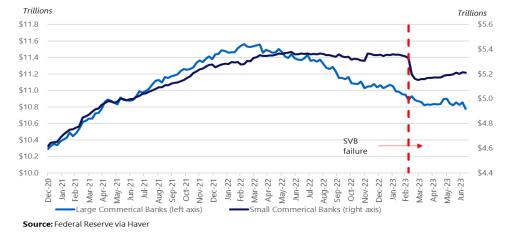
Financial risks

• Financial conditions moving toward neutral (Goldman-Sachs index).→

 Deposit outflow has stabilized, banking system has remained resilient, but credit constrained as per Fed and deposit insurance awareness.



Deposits by bank size



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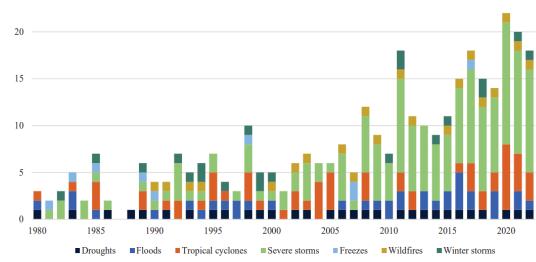
Risk & Opportunity: Climate agenda

- Physical risks of climate change are a large drag on the U.S. economy
- Hottest summer on record
- POTUS speech: "Even those who deny that we're in the midst of a climate crisis can't deny the impact of extreme heat is having on Americans."
 - Upgrading grid
 - Climate agenda: IRA tax credits



Number of billion-dollar natural disasters

25



Source: NCEI 2022

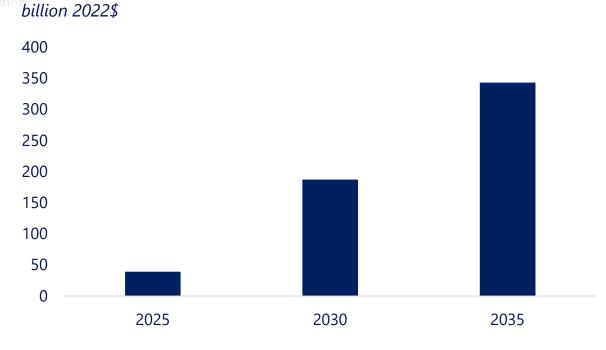
Note: Disaster costs are adjusted for inflation using the Consumer Price Index for All Urban Consumers.



Savings associated with climate transition

- Price points have largely converged
 - Unit costs of producing energy from fossil fuels have been flat for 20 years
 - Unit costs of producing renewables are decreasing with scale
 - The sooner we can transition, the better

Estimated annual savings on energy system operation and maintenance with a fast transition to net-zero, relative to current policies, by year





Other opportunity agenda items

- Child and Elder Care
- Enhanced Child Tax Credit
- Boosting housing supply



- Higher corporate rate
- "Billionaire's tax:" Withholding tax on future realizations
- Fund the IRS (reduce the tax gap)







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