



### WELCOME TO FRANCE!

# ESRI Policy forum

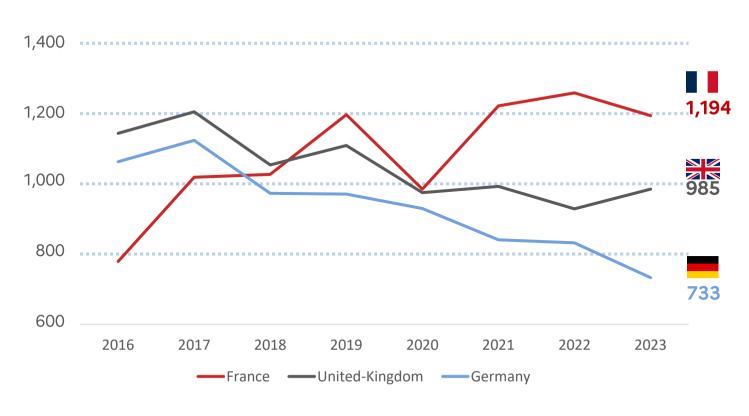
Webinar, February 12
Raphaël Keller, minister-counsellor for economic affairs, Embassy of France in Tokyo



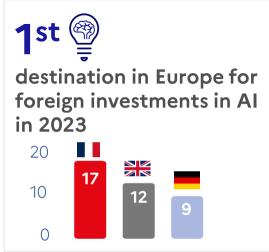


# France is the top destination for FDI projects in Europe, for the 5th year running

Number of foreign direct investment (FDI) projects per year











# Results based on structural strengths





# With a position at the heart of the European market, a highly skilled and competitive workforce, and low-carbon energy



High-skilled workforce

1.2 million

Engineering graduates

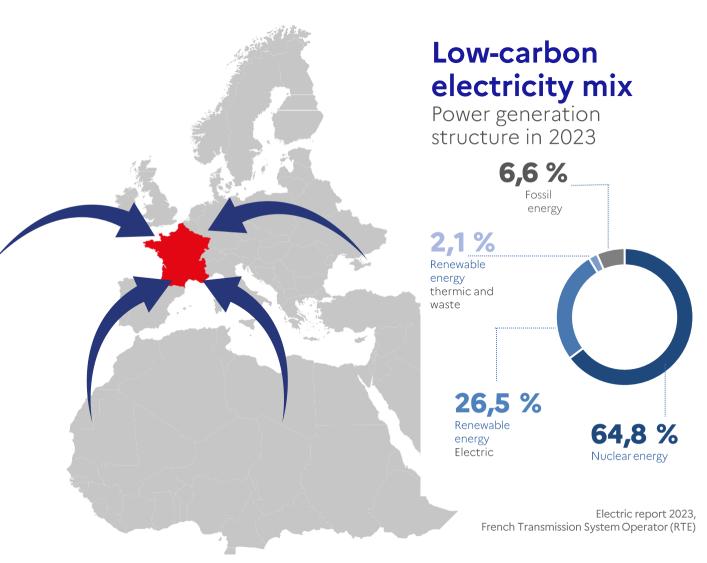


High hourly productivity

€ 66.7

(€ 55,2 EU)

OECD, 2022







... and an innovative, dynamic ecosystem

Competitiveness



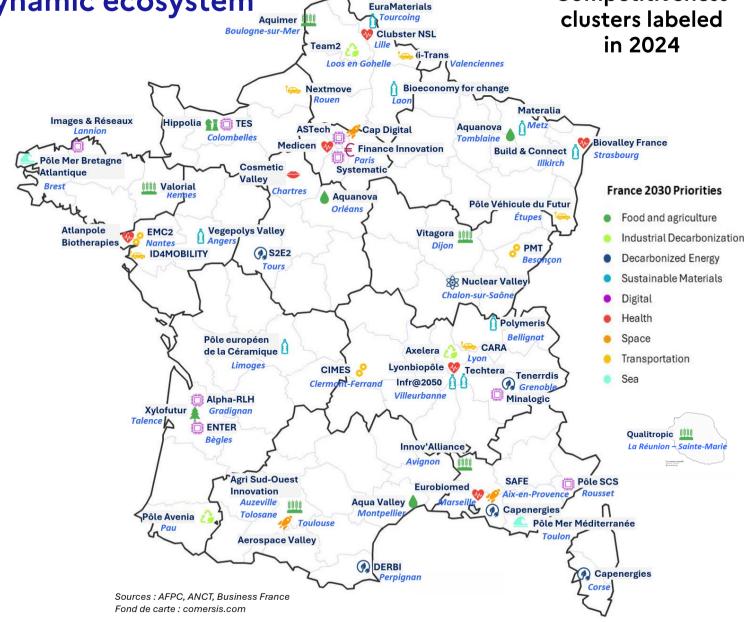
#### Europe's 2<sup>nd</sup> largest number of patents filed

(OMPI, 2023)



#### CNRS, CEA, INRIA, Paris Saclay, Ecole Polytechnique, Mines-Telecom

Possible partnerships with internationally renowned players in research and innovation





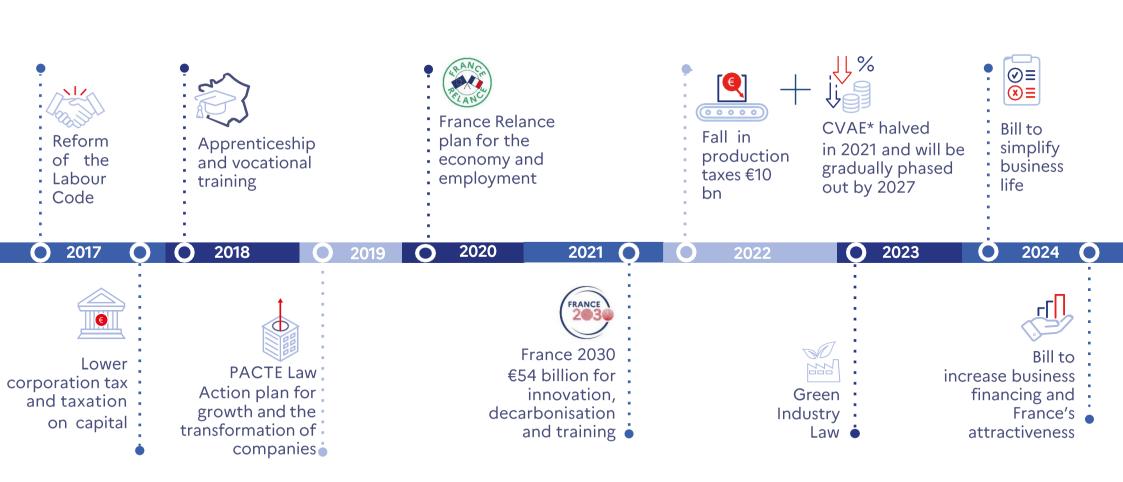


# ... and a host of probusiness initiatives





#### Strong results thanks to uninterrupted structural reforms since 2017







# **Boosting competitiveness: a drastic reduction** in corporate taxes



Corporate taxes

-8 points

over 5 years



Production taxes

-€10 Bn/year

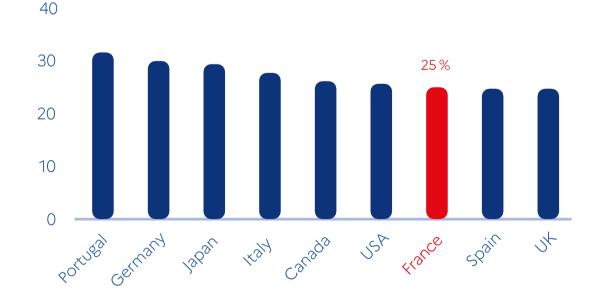
Research Tax Credit (RTC)

30 %

Of expenditures in research and development



In %, 2023



OECD, 2023





The Choose France Summit, France's annual attractiveness meeting at

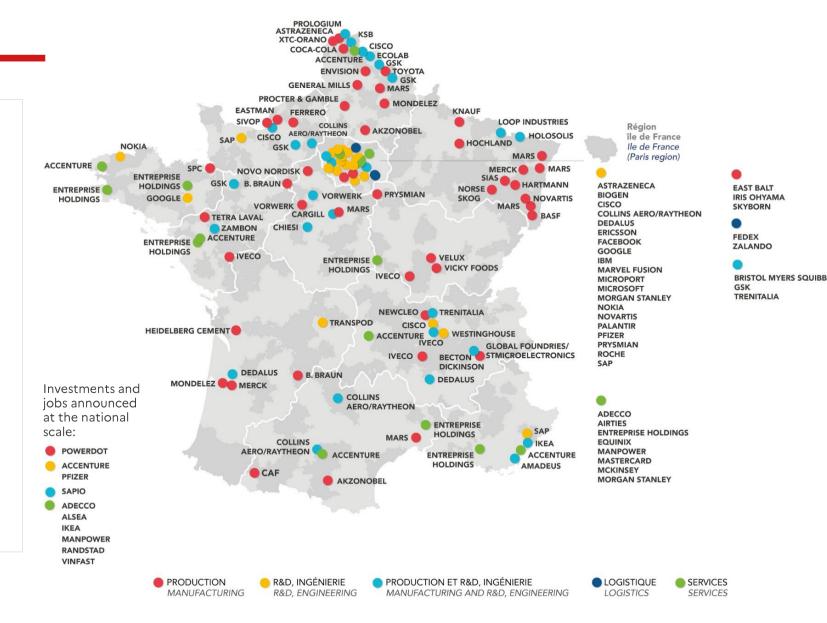
the highest level

122
investments
announced
over the 2018-2023 period
(map)

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In 2024, 56 new investments announced

€15 Bn 10,000 jobs







# Solutions have been developed to meet the challenges of funding, training, and real estate







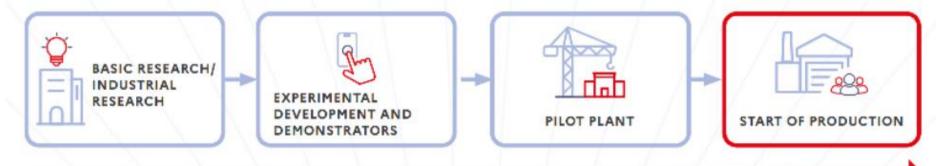
"France 2030": €54 billion of investment to support innovation, industrial reconquest, technology and training



50% for decarbonation of industry



50% for emerging players driving innovation



€2.5 billion for skills and professions of the future

#### **Early 2024**

**€27 Bn committed** through calls for projects

More than 3,000 winning projects

PREMIER MINISTRE

Liberté Égalité Fraternité

Secrétariat général pour l'investissement







List of upcoming calls for projects over 2024: SGPI







#### 10 ambitious targets in strategic sectors

#### **Producing better**



Zero emission vehicles





Low-carbon airplane

Decarbonated industry and production of inputs





Nuclear of tomorrow

#### Living better



Healthy, sustainable and traceable food supply

Biopharmaceuticals and innovative medical devices





Cultural and creative content

#### **Understanding better**



Deep-sea research

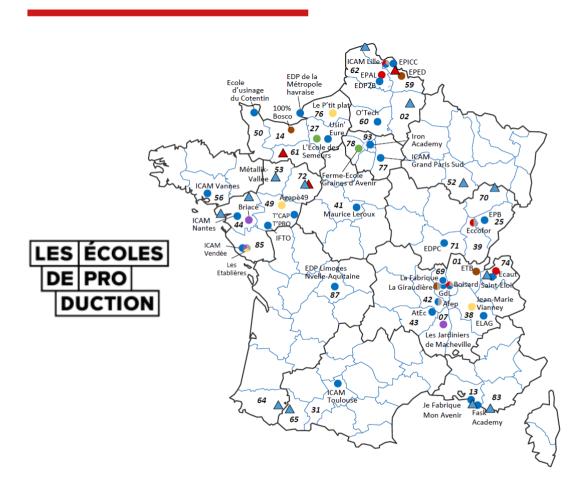


Space



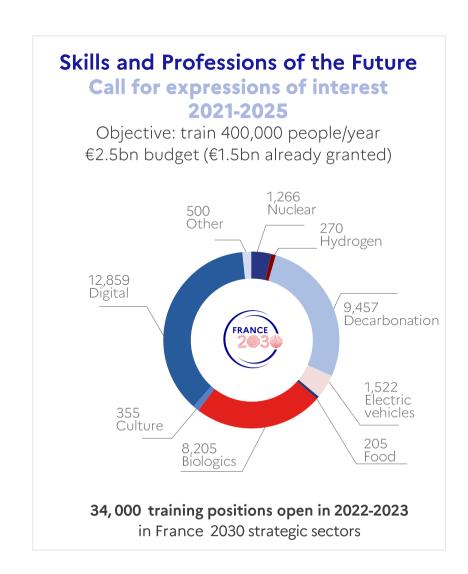


#### Meet the needs of companies through appropriate training



65 production schools: Do it to learn it

Targets: 100 in 2026; 10,000 young people/year







#### Solutions to set up a new plant more quickly in France

#### Nearly 90 turnkey industrial sites

Immediate or short-term availability

Complete site inspection

Procedures brought forward

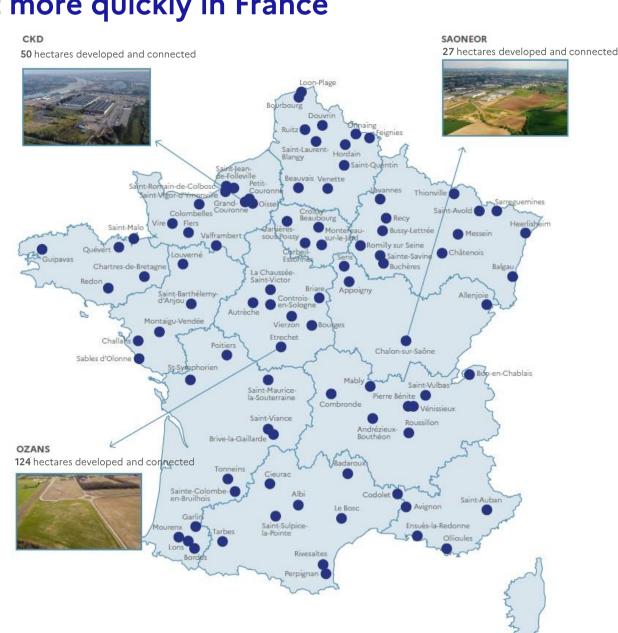
Control over processing times

#### Interactive data maps

France Foncier +: economic land available

Data Emploi: talent pool

5G roll-out observatory







# Business France, a partner for companies





#### Close to companies thanks to an international network







# THANK YOU AND... CHOOSE FRANCE!

Contact

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#### France's attractiveness in a few figures (source Business France)

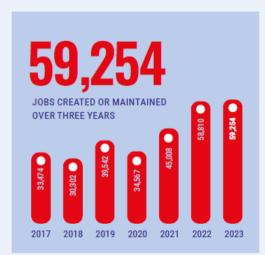
#### Summary

1,815 INVESTMENT DECISIONS IN 2023



\* From 2023, investments in decarbonization, digitalization, safeguarding and technological partnerships are recorded by Business France in the Annual Report, even when they do not generate jobs, as they strengthen French industrial capacity, safeguard the sites of the foreign investors and are part of the 'France 2030' attractiveness strategy. There were 112 of them in 2023.





#### **Top 3** business activities

593 manufacturing projects

decision-making center projects retail outlet

#### **Top 5** investors

	Projects	Jobs
United States	17%	29%
Germany	15%	11%
United Kingdom	10%	7%
Belgium	7%	6%
Italy	7%	4%

#### **Manufacturing**

20,778

**\_10**。

TI3%

#### **R&D**, engineering

**170** 

investment decisions

**59**%

of R&D and engineering investments were in

48% of investments &

**43%** of jobs were in a manufacturing sector



## Top 3 manufacturing sectors

	Projects	Jobs
Automotive industry	12%	19%
Machinery and mechanical equipment	10%	9%
Agri-food	10%	7%

INVESTMENT TYPE	
Projects	

Projects		Jobs
854	 Creation	 17,288
823	 Expansion	 40,575
26	 Takeover	 1,391

98 safeguarding projects and 14 technology partnerships

49% of projects and 73% of manufacturing projects in municipalities with fewer than 20,000 inhabitants.









#### **Competitive labor costs**

Favorable trends in cost competitiveness (2000-2022)

#### Indices (Base 100 = 2015)

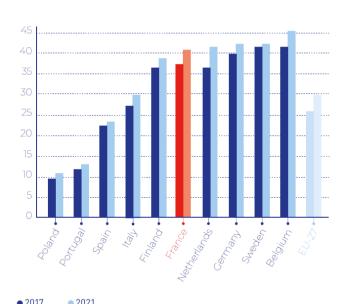




Source: OECD, 2022

NB: Increases in the indices represent declining cost competitiveness

## Hourly labor costs – industry (excl. construction) – €



Source: Eurostat, 2022